

Intelligent iT

The Hidden Costs of Piecing Together Your Own IT Stack

Intelligent iT | Unified Core

The Hidden Cost Reality

Software licensing represents only 40-50% of fragmented IT costs. Hidden costs—integration work, vendor management, compliance reporting, extended incident response, and staff overhead—account for the other 50%. A 150-person organization typically dedicates 200+ hours annually to vendor management and integration work, costing \$120,000-\$130,000.

Integration Tax

Managing 15-20 tools requires specialized expertise, middleware, custom development, and constant coordination. The "integration tax" typically represents \$800-\$1,000 per employee annually. Unified platforms eliminate this entirely—no custom APIs, no middleware, no integration overhead.

Five-Year TCO Comparison

Fragmented environments: \$1.5M-\$1.8M five-year TCO for 150-person organizations.
Unified platforms: \$800K-\$950K five-year TCO for identical organizations. Direct savings: 35-47%. Add incident response improvements and breach prevention: total advantage exceeds \$1.8M-\$2.4M over five years.

What Consolidated Platforms Eliminate

No integration costs, no vendor management overhead, no compliance reporting labor, no extended incident response times, no staff training burden across multiple tools, dramatically reduced breach risk. Plus: improved business continuity, faster incident response, better staff retention.

Key Statistics

Metric	Impact
50%	Of fragmented IT costs are hidden (integration, vendor management)
\$120K-\$130K	Annual integration tax for typical 150-person organization
\$800-\$1,000	Per-employee annual integration tax
35-47%	Five-year TCO savings with unified platform
\$1.8M-\$2.4M	Total five-year advantage including business

Ready to Transform Your IT?

The Unified Core platform is designed to help organizations eliminate fragmentation, reduce costs, and improve security. Contact Intelligent iT today to discuss how Unified Core can transform your IT operations.